



VICE MAGAZINE AND VBS.TV

Job Listing: Sales Executive

VICE is an international media company with offices in over 27 countries and a growing portfolio of media properties that includes VBS.TV, Vice Music, Vice Films, Vice Books, Virtue Worldwide, and Vice Magazine.

For more information visit our websites: www.vbs.tv, www.viceland.com, www.virtueworldwide.com

OVERVIEW

VICE is seeking sales representatives to acquire and develop new accounts for our print and digital properties, reaching over 40 million young people a month. Sales duties are focused primarily on print and online media but also can include event sponsorships, creative services, production deals and 360 integrations. The selected candidate would be expected to:

Roles and Responsibilities:

- Effectively obtain new business and diversify the visual spread of VICE
- Provide insight and new client relationships
- Manage and improve existing client relationships
- Work with a team of sales executives and coordinate efforts
- Follow-up and close potential sale leads

Experience and Qualifications:

- 5+ years of sales experience within a media entertainment industry
- Established industry relationships
- Ability to be a self-starter and create independence while providing outcomes
- Excellent written and verbal communications skills
- Knowledgeable and passionate about all facets of VICE
- Creative problem-solving skills and a commitment to the execution of tasks
- Computer literate with Macintosh Apple systems and other digital marketing systems

COMPENSATION

VICE offers a comprehensive benefits and compensation package, commensurate with experience and abilities.

HOW TO APPLY

Please send a detailed cover letter and resume with salary history by email to vicecareers@vice.com reference "Sales Executive" in the subject line or by mail to:

Human Resources Department
Attn: Sales Executive
97 North 10th Street Suite #204
Brooklyn, New York 11211

Please indicate in your cover letter where you learned of this job posting. No phone calls please.

EOE